

Gartner[®]

**Dream big.
Be bold.
Grow with us.**

Achieve your goals and exceed the limits of possibility at Gartner. Our exceptional training and onboarding program gives you the confidence, conviction and skills you need for the journey.

gartner.avature.net/campus



Who are we?

Gartner, Inc. (NYSE: IT) is the world's leading research and advisory company and a member of the S&P 500. We equip business leaders with indispensable insights, advice and tools to achieve their mission-critical priorities today and build the successful organizations of tomorrow.

Nearly 17,000

associates worldwide

77% of the Global 500 are clients

\$200 billion in market opportunity

Why join us



Work with talented people

Join a group of talented people who will help you grow and inspire you to do your best.



Do challenging, groundbreaking work

Make a real impact by working with C-level executives to help them achieve their mission-critical priorities.



Grow without limits

Launch your career at a company that's stable and growing. Gartner offers world-class training and unlimited opportunities for you to reach your full potential.



Make a positive impact

Our welcoming, respectful environment means you can bring your whole self to work and support causes you care about.



Live your life

Competitive salaries, affordable healthcare coverage, generous paid time off, work flexibility and wellness benefits help you live your life outside of work.

Why choose Gartner Sales

Sales is the foundation of every organization. Being a salesperson at Gartner is like being a strategic advisor. Understand the needs and challenges of your clients and provide them with the best solution available to help achieve their goals. Be challenged every day in an environment that lets you take control of your own earning potential and career success.

A career in sales at Gartner means:

- Work with C-level executives
- Get an uncapped commission plan
- Grow and develop with robust training programs
- Get continuous learning and development
- Solve client problems at Global 500 organizations
- Get rewarded for your hard work



The opportunities

Business Development Internship

Barcelona/Egham

You are:

- Someone who understands how to succeed in a consultative, value-selling environment
- Interested in understanding how technology impacts and develops business
- A strong communicator, who can conduct effective presentations with C-level/senior executive clients
- Curious, ambitious and motivated
- Articulate, organized and results-oriented
- Driven and ambitious with prior leadership experience

Graduate Account Manager

Barcelona/Egham

Full-Time Graduate Account Manager opportunities

What you get:

- Multiweek, classroom-based training geared toward skill development while building out Gartner's unique value proposition and approach
- Peer collaboration and management team preparing you to acclimate to Gartner, meet and exceed your quotas and advance your career with the company
- A competitive base salary, uncapped commissions, exceptional benefits and generous paid time off; quota-bearing top performers receive all-expense-paid trips to exotic locations, such as Hawaii, Australia and Mexico

Summer internship* opportunity

What you get:

- Ten-week program, including two weeks of training with Sales' Learning & Development to learn about Gartner, our unique value proposition and consultative selling techniques
- Ongoing support and coaching from sales leaders to support your success
- Unlimited networking opportunities
- Firsthand experience in prospecting C-level executives, to drive business outcomes
- Competitive hourly pay with bonus incentives for qualifying interns
- Full-time job opportunities for top performers

*For penultimate-year students



We are proud to be recognized as a great place to work

Glassdoor

Best Place to Work, Employees' Choice 2013, 2014, 2015, 2016, 2018 (U.K.)

Fortune

World's Most Admired Companies 2016, 2017, 2018, 2019, 2020

Forbes

Best Management Consulting Firms 2017, 2018, 2019 and Most Innovative Growth Companies 2015

LinkedIn

Top 50 Companies to Work For 2017 and Top 25 Most Socially Engaged Companies 2013, 2014

Human Rights Campaign Corporate Equality Index

Best Places to Work for LGBTQ Equality 2018, 2019, 2020



Join the conversation



Questions?

Email: EMEAuniversity@gartner.com

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